Automotive Aftermarket - AA

Customer Team Off-Highway - CFH



AA/CFH

Bosch: Divisions and main subsidiaries









Starter Motors and Generators

Electrical Drives



Chassis Systems Control



Automotive Steering



Car Multimedia



Automotive Electronics



2-Wheeler and Powersports





Bosch Engineering GmbH



ETAS GmbH



Commercial Vehicles and Off-Road



AA/CFH Bosch AA sales channels



Special OEM

- Off Highway
- Industrial, Non Automotive, On Highway
- Special Customers

OE Business with related spare parts and Tier 1



AA/CFH Sales Off-Highway

AA/CFH

Segments

PRODUCT

New

Applied

Adapted

Off the shelf

Reman



Agriculture



Construction Material Handling (incl cabin makers) (incl. cabin makers)



Stationery Engines*



Locomotives

Others: Jet Skiis, Snow mobiles, Lawn mowers



Marine





Mining

Sources

BEG **RBEI**

OE-GBs

AA plants

External suppliers

We address OE and Spares with OEMs, Fleets and OHW specialist Dealers incl **TSPs**



AA/CFH Sales Off-Highway: Product Portfolio (Extract)



























AA/CFH Overview Product Portfolio

Economical. Powerful. Reliable.



Diesel Systems

Sensor Systems

Miscellaneous



Starter Motors and Alternators

Batteries

Electric Motors



GENERAL INFORMATION LARGE ENGINE

Economical. Powerful. Reliable.

AA/CFH

Engine Segmentation in LE Business



LE Segment (> 560 kW)		Market share	Engine categories	Typical Bosch FIE	Typical engines	
	LE-D <u>Derivates</u> (Truck/OHW based) ≥ 1400 rpm 4 stroke	Pleasure boats, Genset, C&I	< 2,5 l/cyl. ≤ 150 kW/cyl. bore: ≈ 135 mm	CRSN Mixed CRS UP2.2	MTU BR1600, BR2000 Doosan DV 1232 Kipor KD146 Yuchai 6C	ns
	LE-H <u>H</u> igh Speed ≥ 1400 rpm 4 stroke	Mining, C&I, Genset	26 l/cyl. ≤ 250 kW/cyl. bore: ≈ 175 mm	MCRS CONV (IP, PF) LEGV	Cummins QSK , -DF MAN D7, MTU BR4000 CAT C175, Wärtsilä W20 DF	Bosch Diesel Systems
	LE-M <u>M</u> edium Speed 450 1400 rpm 4 stroke	Loco, Genset HFO Marine & Power Plant	4290 l/cyl. ≤ 2100 kW/cyl. bore: ≈ 480 mm	MCRS UPS, UIS CONV (PF) LEGV	GE EVO, -DF, EMD 710 MAN HFO 32/44, 48/60 Wärtsilä W46, W34DF, MWM TCG2032, GE-J9xx	Bc
	LE-L Low Speed ≤ 450 rpm 2 stroke	Marine & Power Plant	> 110 l/cyl. 435 6230 kW/cyl. bore: up to 980mm		MAN Wärtsilä Mitsubishi Licensees	Bosch Rexroth

AA/CFH Large Engine Applications



Stationary Applications

Marine Applications

Mining & Industrial Applications

Rail Applications

















- Gen set
- Emergency power generators
- Engine applications on ships/yachts/ferries
- Generator applications on big ships
- Construction vehicles mining vehicles
- Agricultural vehicles

Diesel locomotives



Economical. Powerful. Reliable.

AA/CFH Product portfolio







Marine Certification

ABS Korean Register
BV ClassNK
CCS RINA
DNV GL RS
Lloyd's Register





AA/CFH OEM Engine Portfolio (Extract)

Economical. Powerful. Reliable.



MTU BR

- ▶ 331
- ▶ 396
- ▶ 830
- **▶** 870, 871
- **▶** 880, 881, 883
- ▶ 956
- ▶ 1163
- ▶ 2000

CAT MaK

- ► M25
- ► M282
- ► M332
- ► M452
- ► M453

Wärtsilä

- ► CW200
- ► NOHAB F10, F20, F30
- ► STORK 210, 280
- ► STORK F240
- ► STORK SW280
- ► VASA 20/28, 24TS
- ► VASA32 (HF)
- ► W20, W26, W170
- ► WN 25

MAN

- **▶** 20/27
- ▶ 280V16
- ▶ 32/40 DG
- ► D28/42



AA/CFH

Economical. Powerful. Reliable.



OEM Engine Portfolio (Extract)

Cummins

- ► KTA50
- ▶ QSK19
- ► QSK38
- ► QSK50
- ▶ QSK60

DDK

- ▶ DC 17
- ▶ DC 32
- ▶ DK 20
- ▶ DK 28
- ► DK 36
- ▶ DL 16
- ▶ DL 22
- ▶ DL 26
- ▶ DL 28

YANMAR

- ► T 220
- ► TZ-ST
- ► 6ZL-UT
- ▶ 6Z-ET



